

Umpqua Coastal Housing Center Client Success Story



Pre-Purchase Counseling – Made It Possible

I found the advice I was given by Umpqua Coastal Housing Center extremely helpful, from beginning to end.

As a first-time home buyer I had little idea on what to expect, or even how to begin. We discussed my personal finances, realtors, and various aspects of the loan process. This background information enabled me to start looking & doing my own footwork. After this initial counseling session, I mostly would call with specific questions. Each time I called, my calls were returned promptly and the information was very helpful. I found the advice very helpful most notably during the negotiation process. The inspection turned up that the house needed a new roof, and I was able to negotiate with the sellers that we split the cost of the roof, which was not something my realtor thought would be feasible.

Overall, I had a very positive experience with Umpqua Coastal Housing Center. The support and advice I got made it possible for me to purchase a fabulous house in a great neighborhood for a really good price. Thank you.

- Jennifer Briggs